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**IISSION** 

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# FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/	<u>′07                                    </u>	AN	ID ENDING	12/	31/07
	MM/I	DD/YY			MN	1/DD/YY
A. REGI	STRANT II	DENTIF	ICATI	ON	<u> </u>	
NAME OF BROKER-DEALER: FINANCIA	L GOAL S	SECURI	TIES,	INC.	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	IESS: (Do not	t use P.O.	Box No.	)		FIRM I.D. NO.
35900 BOB HOPE DRIVE, SUIT	'E 202					
·····	(No. an	d Street)				•
RANCHO MIRAGE, CA 92270	•					
(City)		(State)			(Zip Code)	
NAME AND TELEPHONE NUMBER OF PER BRYAN KOCEN	SON TO CON		I REGAR		REPORT 60/324-	4015
					(Area Co	Triesbene Number)
B. ACCO	UNTANT I	DENTI	TICATI	ON		FUOCE39E
INDEPENDENT PUBLIC ACCOUNTANT who	-	contained	in this R	eport*	B	MAR 2 1 2008 THOMSON
GOODRICH, BARON, GOODYEAR,						FINANCIAL
(N	ame – if individuo	ai, state iasi	i, jirst, miai	tie name)		
6700 E. PACIFIC COAST HWY.	, SUITE	255,	LONG	BEACH,	CA 9080	3
(Address)	(City)			(State	<sup>3)</sup> 80	6 (Zip Code)
CHECK ONE:				,	Wall Prod Sect	
Certified Public Accountant						-
☐ Public Accountant					FEB 1	9 2008
_	States or any	of its pos	sessions.		Washingt	on DC
Accountant not resident in United					10	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### OATH OR AFFIRMATION

I,	BRYAN KOCEN	<u>_:</u>	, swea	r (or affirm) that, to the best of
my knowle	dge and belief the accompanying finar	icial statement an	d supporting schedules	pertaining to the firm of
· .	<del>-</del>		RITIES, INC.	. as
of				I further swear (or affirm) that
	company nor any partner, proprietor,			• •
			or director ties sury brot	orietary interest in any account
classified s	solely as that of a customer, except as i	ollows:		
	·	NONE	<u></u>	·
			•	•
<u> </u>				<u> </u>
	· · · · · · · · · · · · · · · · · · ·		·	<del></del>
			Maria.	Voz 0m
•	·	<del></del>	Signatu	re BRYAN KOCEN
	·		U Signata	BRIAN ROCEN
			PRESIDENT	
			Title	
0	-44-45-4			•
See	attached. Notary Public			
	Nothly Fuoric			
	** contains (check all applicable boxe	es):		
	cing Page.			
	stement of Financial Condition.			
	atement of Income (Loss). Atement of <b>Changes to Whate is Court</b>	Hour of the entire		
	tement of Changes in Stockholders' E		or Sole Proprietors, Ca	nitel
(f) Sta	tement of Changes in Liabilities Subor	dinated to Claim	of Creditors	pital.
	mputation of Net Capital.			
	mputation for Determination of Reserv	e Requirements I	ursuant to Rule 15c3-3	
	ormation Relating to the Possession or			
□ (j) A 1	Reconciliation, including appropriate e	xplanation of the	Computation of Net Ca	pital Under Rule 15c3-3 and the
	mputation for Determination of the Re			
☐ (k) A l	Reconciliation between the audited and assolidation.	unaudited Staten	nents of Financial Cond	ition with respect to methods of
	Oath or Affirmation.			
	copy of the SIPC Supplemental Report.		•	·
	eport describing any material inadequac		or found to have existed:	since the date of the previous audi
7 (o) Ind	lependent Auditors' Report on Int	ernal Accounti	og Control	
*For cond	itions of confidential treatment of cert	ain portions of th	is filing, see section 240	).17a-5(e)(3).

# CALIFORNIA JURAT WITH AFFIANT STATEMENT See Attached Document (Notary to cross out lines 1–6 below) □ See Statement Below (Lines 1–5 to be completed only by document signer[s], not Notary) 2 5 Signature of Document Signer No. 1 Signature of Document Signer No. 2 (if any) State of California County of Los Awgeles Subscribed and sworn to (or affirmed) before me on this proved to me on the basis of satisfactory evidence to be the person who appeared before me (.) (,) GEORGIA F. SHAW Commission # 1594071 (and Notary Public - California Los Angeles County Name of Signer fly Comm. Expires Jul 9, 2009 proved to me on the basis of satisfactory evidence to be the persornwho appeared before me.) Place Notary Seal Above **OPTIONAL**

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

**Further Description of Any Attached Document** 

SEC ANNUAL AUDITED REPORT FORM X - 17 A 5, PART DE





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## FINANCIAL GOAL SECURITIES, INC.

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2007

(With Independent Auditors' Report Thereon)

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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors Financial Goal Securities, Inc. Rancho Mirage, California

We have audited the accompanying statement of financial condition of Financial Goal Securities, Inc. as of December 31, 2007, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Financial Goal Securities, Inc. as of December 31, 2007, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on Pages 8-10 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule I7a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hoodick Bason Goodgoon, CLP

Long Beach, California January 10, 2008

# FINANCIAL GOAL SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION

### **DECEMBER 31, 2007**

#### **ASSETS**

Cash in bank	\$ 11,164
Concessions receivable - Non-allowable	39,812
Advances to shareholders	41,616
Prepaid fidelity bond	437
Deposit - CRD	661
Total assets	\$ <u>93,690</u>
LIABILITIES AND STOCKHOLD	ERS' EQUITY
Liabilities – Federal income taxes payable	\$ <u>3,829</u>
Total liabilities	3,829
Commitments	-
Stockholders' equity: Common stock, no par value per share; authorized 100,000 shares; issued and outstanding 10,000 shares Additional paid-in capital Retained earnings	\$ 10,000 22,833 _57,028
Total stockholders' equity	<u>89,861</u>
— :	

Total liabilities and stockholders' equity

The accompanying notes are an integral part of these financial statements.

\$ \_93.690

# FINANCIAL GOAL SECURITIES, INC. STATEMENT OF INCOME

### YEAR ENDED DECEMBER 31, 2007

Revenues:		
Concessions - DPP		\$ 517,564
Due diligence fees		13,482
Marketing allowance		28,956
Other income		36,500
		· ·
Interest income		1,614
Total revenues		598,116
Operating expenses:		
Salaries and commissions	\$ 472,160	
Professional fees	13,842	
Payroll taxes	10,725	
Regulatory assessments	4,566	
	437	
Fidelity bond expense	_	
Overhead reimbursement	20,370	
Other	154	
Education and training	500	
Total expenses		522,754
Income before income taxes		75,362
Income taxes		4,629
Net income		\$ <u>70,733</u>

# FINANCIAL GOAL SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

### YEAR ENDED DECEMBER 31, 2007

		Additional		
Delever of heritaging	Common Stock	Paid-In <u>Capital</u>	Retained <u>Earnings</u>	_Total_
Balance at beginning of year	\$ 10,000	22,833	(13,705)	19,128
Net income for the year ended December 31, 2007		<u> </u>	70,733	_70,733
Balance at end of year	\$ <u>10,000</u>	_22.833	<u>57.028</u>	<u>89,861</u>

### FINANCIAL GOAL SECURITIES, INC. STATEMENT OF CASH FLOWS INCREASE (DECREASE) IN CASH

YEAR ENDED DECEMBER 31, 2007

Cash flows from operating activities:  Net income  Adjustments to reconcile net loss to  net cash provided from operating activities:  Increase in receivables  Decrease in prepaid expenses  Decrease in accounts payable  Decrease in commissions payable  Increase in income taxes payable  3,829	\$	70,733
Total adjustments		(29,770)
Net cash flows provided by operating activities		40,963
Cash flows from investing activities: Increase in shareholder advances		
Net cash flows used for investing activities		(41,616)
Cash flows from financing activities	-	
Net decrease in cash		(653)
Cash at beginning of year	_	11,817
Cash at end of year	\$ .	<u>11,164</u>
SUPPLEMENTAL CASH INFORMATION		
Cash payments for: Income taxes Interest expense	<b>\$</b>	800 

The accompanying notes are an integral part of these financial statements.

## FINANCIAL GOAL SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2007** 

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

The Company is a registered broker-dealer incorporated under the laws of the State of California maintaining its main office in Rancho Mirage, California. The Company is subject to a minimum net capital requirement of \$5,000 pursuant to SEC Rule 15c3-1. The Company operates pursuant to the (k)(2)(i) exemptive provision of SEC Rule 15c3-3 and does not hold customer funds or securities. Therefore, the Company is exempt from the computation for the determination of reserve requirements pursuant to Rule 15c3-3 as well as the disclosure of information relating to possession and control requirements pursuant to Rule 15c3-3. The Company's business consists of public and private placements of equity securities, debt securities, mortgage debt, secured notes, lease participations, and deeds of trust.

#### Method of Accounting

The Company maintains its books and records on the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of management's estimates. Actual results could differ from those estimates and such differences could be material.

#### SIPC

The SIPC assessment has been determined fairly in accordance with applicable instructions and was remitted timely.

#### Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### (2) PROVISION FOR INCOME TAXES

The provision for income taxes consists of the following:

	<u>Federal</u>	<u>California</u>	Total
Current Deferred	\$ 3,829 ———	\$ 800 	\$ 4,629 ——
Total	\$ <u>3,829</u>	\$ <u>800</u>	\$ <u>4,629</u>

## FINANCIAL GOAL SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED

**DECEMBER 31, 2007** 

#### (2) PROVISION FOR INCOME TAXES, Continued

Deferred taxes are accounted for under Financial Accounting Standard 109 (FAS 109) which uses an asset and liability approach in recognizing timing differences. This approach requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of such timing differences. There were no material deferred tax items as of December 31, 2007.

#### (3) RELATED PARTY TRANSACTIONS

The Company has entered into an expense-sharing agreement with a related corporation, whereby the Company secures necessary office space, support staff, equipment, telephone and utilities from the affiliated corporation for a monthly payment of \$1,750. This agreement is for one year beginning August 1, 2007, and may be renewed annually.

#### (4) NET CAPITAL

The Company is subject to a \$5,000 minimum capital requirement pursuant to SEC Rule 15c3-1, which requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. Net capital and the related net capital ratio fluctuate on a daily basis; however, as of December 31, 2007, the net capital was \$7,334 which exceeded the required minimum capital by \$2,334. The aggregate indebtedness to net capital ratio was .52 to 1.

# FINANCIAL GOAL SECURITIES, INC. COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

### **DECEMBER 31, 2007**

Total equity from statement of financial condition		\$ 89,861
Less non-allowable assets: Concessions receivable Prepaid fidelity bond Deposit – CRD Advances to shareholders Rounding	\$ 39,812 437 661 41,616 1	(82,527)
Net capital		\$ <u>7,334</u>
COMPUTATION OF BASIC NET CAPITAL	REQUIREMENT	
Minimum net capital required (6-2/3% of aggregate indebtedness)		\$ <u>255</u>
Minimum dollar net capital required		\$ <u>5,000</u>
Net capital requirement (greater of above two figures)		\$5.000
Excess net capital		\$ <u>-2,334</u>
COMPUTATION OF RATIO OF AGGREGATE INDEB	<u>FEDNESS TO NE</u>	T CAPITAL
Total aggregate indebtedness		\$ <u>3.829</u>
Ratio of aggregate indebtedness to net capital		_52 to 1
Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)		N/A

The computation of net capital as reported in the unaudited Part IIA filing agrees with the audited net

capital above.

# FINANCIAL GOAL SECURITIES, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3

**DECEMBER 31, 2007** 

Not Applicable – The Company is exempt pursuant to the (k)(2)(i) exemptive provision of SEC Rule 15c3-3 and does not hold customer funds or securities.

# FINANCIAL GOAL SECURITIES, INC. INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3

**DECEMBER 31, 2007** 

Not Applicable – The Company is exempt pursuant to the (k)(2)(i) exemptive provision of SEC Rule 15c3-3 and does not hold customer funds or securities.



#### REPORT ON INTERNAL ACCOUNTING CONTROL

The Board of Directors
Financial Goal Securities, Inc.
Rancho Mirage, California

In planning and performing our audit of the financial statements of Financial Goal Securities, Inc. (the Company) as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computation of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate an inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934, in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Vardick Baron Loodgese UP

Long Beach, California January 10, 2008

END